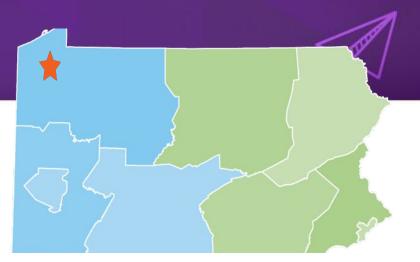


Welcome to tonight's presentation We will begin promptly at 6:00 PM Thank you for silencing your cell phone!







Amy Sloan

Higher Education Access Partner

Northwest Region

PA Higher Education Assistance Agency (PHEAA)

724-977-3662

Amy.sloan@pheaa.org

Crawford, Erie, McKean, Mercer, Potter & Warren Counties





- Be a Smart Consumer
- Necessary Things to Consider
- Financial Aid Made Simple 5 Steps
 - Free Money (Scholarships, Federal & PA State Grant)
 - Deadlines
 - Filing the FAFSA
 - Comparing Financial Aid Notifications
 - Be sure to have the funds
- Student, Parent and Alternative Loans
- Tips and Strategies
- Web Resources





DO YOUR RESEARCH

What is the net price you will pay?

What is the graduation rate?

What is the average debt of graduates?

What is the employment outcome?

Necessary Things to Consider

Students – Return On Investment

- Consider your academic major choice and academic demands
- What is your expected salary?
 - Versus the cost of your education choice
- What are the employment demands? Now/future?
- Where are your best employment options?
 - Big city? Rural location? What is the cost of living where you may work?



Necessary Things to Consider

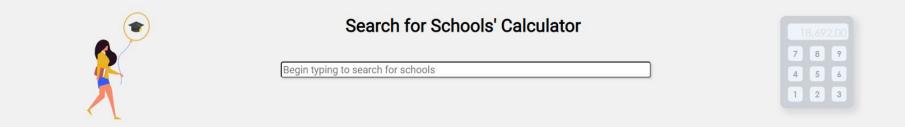
Parents – Affordability

- College costs Tuition, housing, food, books, fees
- Out of pocket costs beyond just the first year
- Cost of transportation Logistics between semesters, breaks
- Are you willing to commit to loans for your student's education?
- Do you know your best parent loan options?
 Federal Parent (PLUS) Loans, Private Loans



What is the Net Price that you will pay? Net Price Calculator

Net Price Calculator Center



What does Net Price mean?

Net Price is the amount that a student pays to attend an institution in a single academic year AFTER subtracting scholarships and grants the student receives. Scholarships and grants are forms of financial aid that a student does not have to pay back.

What is a Net Price Calculator?

Net price calculators are available on a college's or university's website and allow prospective students to enter information about themselves to find out what students like them paid to attend the institution in the previous year, after taking grants and scholarship aid into account.

collegecost.ed.gov/net-price

MySmartBorrowing.org

- An interactive, online tool created by PHEAA that helps students and families:
 - Estimate career salaries & college tuition
 - View the impact of savings on overall cost
 - Calculate loan repayment
 - Avoid over-borrowing







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MySmartBorrowing guides students and families through four easy sections:











Once you input your selections, you can:

- View your potential salary in your new career
- Add & compare up to four colleges
- See if you're borrowing too much









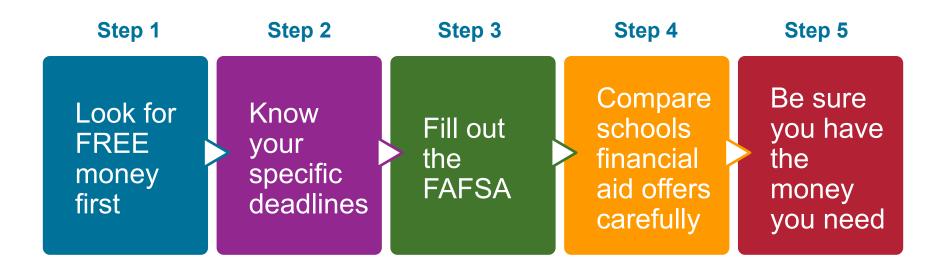
Don't borrow more to get your education than you can reasonably expect to make during your very first year in the workforce.

This keeps your loan payment <12% of your gross earnings

(Recommendation from the National Endowment for Financial Education – <u>NEFE.org</u>)

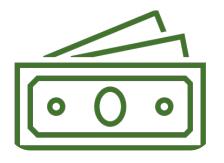


5 Steps to Financial Aid





Financial aid consists of funds provided to students and families to help pay for postsecondary educational expenses.



Gift Aid Grants/Scholarships



Self-Help

Work-Study



Loans

Federal Student Loans, PLUS, Private Loans







Federal Government



State Government



School or College



Scholarships

Step 1: Look For Free Money First

- Scholarships are obtainable Effort pays off!
- Available beyond the first year
- Wide variety of criteria











Local and Regional Scholarships



National Scholarships

Scholarship Search Tips

- Start searching early
- Use FREE scholarship search sites
- Don't ignore scholarships with smaller award amounts
- Don't miss deadlines
- Search for scholarships every year





Rand

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- Largest, most accurate and most frequently updated scholarship database
- Matches scholarships to specific student criteria
- Sends email message when students qualify for a scholarship



Watch for Scholarship Scams

- Application fees
- "Guaranteed" scholarships
- Solicitations
- Official-looking companies





- Pell Grant max award \$7,395
 - Eligibility is the same for every postsecondary institution
- Federal Supplemental Educational Opportunity Grant (FSEOG) – max award \$4,000
 - Eligibility determined by Financial Aid Office at each potential school
 - Student must be enrolled at least half-time
 - Awarded to most financially needy students



- In-state max award \$5,750 (full-time)
- Reciprocal states: Delaware, DC, Massachusetts, Ohio, Vermont, West Virginia
 - Up to \$600 for full-time students (\$800 for veterans)
- Award amount determined in part by the cost of the school

Must be at least half-time to be eligible





The maximum award for student attending an approved school in a reciprocal state is \$600 and \$800 (veterans)

* Must be at least half-time to be eligible

Cost Tier	Maximum Award	Minimum Award
\$0 - \$12,000	\$3,058	\$500
\$12,001 - \$19,000	\$4,894	\$500
\$19,001 - \$29,000	\$5,260	\$500
\$29,001 - \$32,000	\$5,750	\$500



- You must have financial need in order to qualify for work-study
- A work-study position is not guaranteed and may even require an interview
- Work-Study income removed from FAFSA eligibility calculation



Step 2: Know Your Deadlines

- Applications for admission
- Deadlines for scholarships
 - Institutions,
 Outside Sources
- Free Application for Financial Aid (FAFSA)
 - Schools have priority deadlines





- May 1 If you plan to enroll in a degree program or a college transferable program at a junior college or other college or university (excludes community colleges)
- August 1 If you plan to enroll in a community college; a business, trade, or technical school; a hospital school of nursing; or a 2-year program that is not transferable to another institution





- Make sure you know the priority FAFSA filing deadlines for the schools you are researching.
- File your FAFSA prior to the earliest deadline of your school possibilities.
- Students do not have to be accepted for admission to list any schools on the FAFSA.

Step 3: The FAFSA is Your Connection to Funding

The FAFSA is a federal form used to determine student eligibility for the following:

- Federal programs
- State programs
- School programs

FAFSA

FAFSA (Free Application for Federal Student Aid) – StudentAid.gov/fafsa

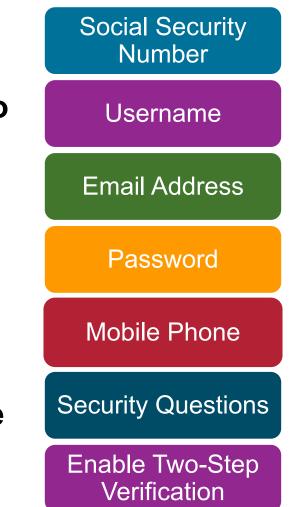
- The FAFSA is the primary federal form for financial assistance to attend postsecondary school.
- Must file a FAFSA each year a student attends school to be eligible.
- File online Fast, Secure,
 SKIP LOGIC and Built-in Edits.
- While filing the FAFSA online is preferred, a printable PDF version is available at StudentAid.gov.





Create Your FSA ID Accounts

- The student applying for aid and all contributors providing information on the FAFSA need to create an FSA ID at <u>studentaid.gov/fsa-id</u>.
- Create 2-4 days prior to completing the FAFSA.
- Legal signature for student and contributors.
- Users without an SSN will be able to acquire an FSA ID.







- Contributors will need an FSA ID to access the FAFSA application.
- No more ability to start a FAFSA form with just student identifiers.
- Parent and student contributors must log in separately to complete their respective sections.

For Dependent Students, Who Reports Info on the 2024-25 FAFSA?

YES

- Married parents living together
- Biological parents living together
- Divorced or separated parents:
 - The parent that provided the most financial support to student over the past 12 months
 - If equal, then student would invite the parent with the higher income
- Stepparent If part of the student's household
- Adoptive parents

NO

- Foster Parents
- Legal Guardians
 - By court order
- Anyone else the student is living with





Information Needed for FAFSA



Social Security Numbers



Federal Tax Returns and W-2's (2022)



Child Support Received



Checking and Savings Account Statement Balances as of FAFSA Filing Date



Investment Records



Email Addresses



Student & Parent Federal Student Aid Account (FSA ID)

What is considered an asset?



Report the current value at time of filing the FAFSA:

- ✓Cash
 ✓Stocks
 ✓Bitcoin
 ✓Mutual funds
 ✓Savings
 ✓Certificates of deposit (CD)
 ✓Net value of real estate
- Value of 529 accounts for the student owned by the parent(s) of a dependent applicant or owned by the student applicant
- Child support received for the most recently complete calendar year
- Net Worth of your businesses or for-profit agricultural operations.

Not reported on FAFSA as an asset:

- Value of primary home
- Value of qualified retirement accounts
- Value of life insurance policies
- Value of personal property
- Value of 529 for any other family members (excluding applicant)

Parents & Student Income and Assets

Parent - Income

 Allowances are made for taxes, working households, and living allowances based on family size

Assets

 12% of the value of the assets is used in the calculation of the SAI

Student - Income

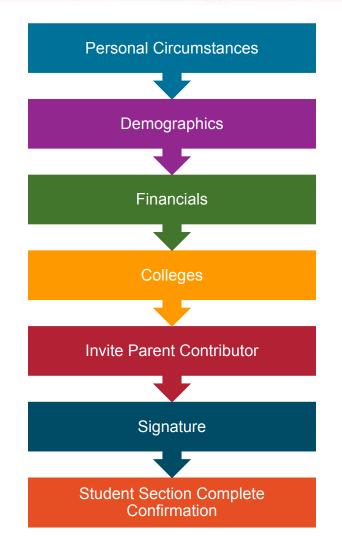
- Allowances are made for taxes
- Earnings from work-study are excluded
- Income protection allowance of up to \$9,410 and remaining income assessed at 50%

Assets

- Dependent students must report assets in their name
- 20% of the value of the assets is used in the calculation of the SAI

FAFSA Steps – Dependent Student

- 1. Login dependent student
- 2. Dependent Onboarding Steps
- 3. Verify Student Identity Information
- 4. Student Provides Consent



Dependent Student Invites Parent

 The student is asked to enter personal information about their parents in order to send them an invite to their FAFSA[®] form.

FAFSA® FORM 2024-25 Student Raya Tran	Save FAFSA Menu	Social Security Number (SSN)	Social Security Number (SSN)
Personal Circumstances Demographics Financials Colleges Signature Invite Parents to your FAFSA® Form	-	My parent doesn't have a SSN	My parent doesn't have a SSN
You will need to provide information for your parents Based on your answers in the previous section, you'll need to provide information about both of your parents on your FAFSA form. You can invite your family members to your form to help you complete all required sections.		Email Address alcinatran@school.edu	Email Address
Enter names of parents, identified on the prior page, and we'll send electronic requests on your behalf. Please make sure to provide information that your parents would use to login to StudentAld.gov.		Confirm Email Address alcinatran@school.edu	Confirm Email Address
Parent Parent Spouse		Invite Parent	Invite Parent
Alcina First Matte Alcina Instruction Last Name Instruction Tran Instruction Date of Birth Date of Birth Month Day Vear Image: Construction 05 05		Previous	Continue

Consent - IRS Direct Data Exchange

- Students and contributors must provide consent to retrieve and disclose federal tax information from the IRS for the student to be eligible for federal student aid.
- Direct Data Exchange to import applicant, parent, parent souse, and/or student spouse Federal Tax Information (FTI)
- The data exchange with the IRS may not work if the student or parent:
 - has had a change in marital status after the end of the tax year.
 - filed a Puerto Rican or foreign tax return.
 - was victim of identity theft, involving their federal tax return.

FAFSA – School Selection

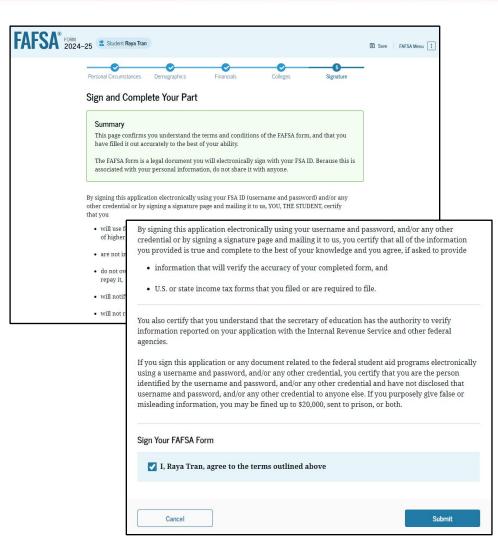
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- List more than one!
- Only schools that are listed will be able to see your FAFSA information.
- Students can list up to 20 colleges at a time
- Schools can be added or deleted at any time
- Once the final school choice is made, students should update their PA State Grant record.

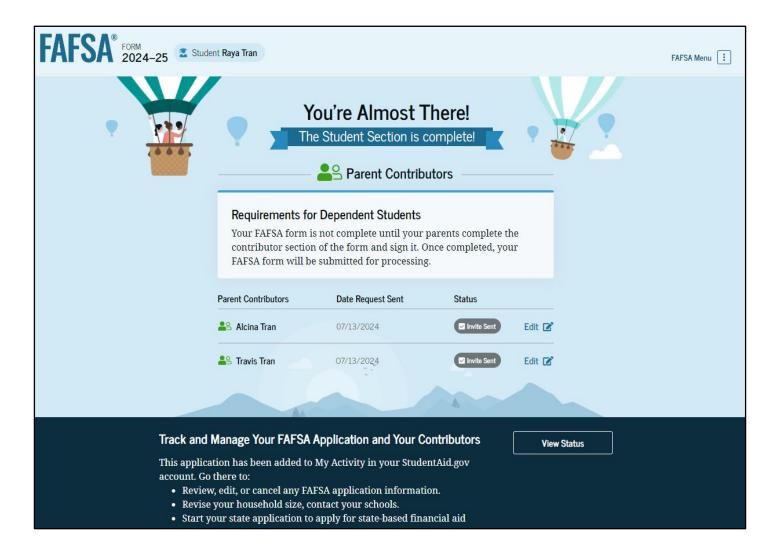
FSA® FORM 2024	-25 🛣 Student Raya Tran	🗑 Save 🛛 FAFSA Menu 🗄
	Your Colleges	
	In this section, you'll search for and select schools you're considering so they will automatically receive an electronic copy of your FAFSA form. You don't need to worry if you don't end up applying to them - there is nothing else you need to do.	
	Previous	
FSA® FORM 2024	4–25 🚨 Student Raya Tran	🗈 Save 🛛 FAFSA Menu :
	Personal Circumstances Demographics Financials Colleges Signature	_
	Where should we send your FAFSA?	
	Search for the colleges to which you'd like to send your FAFSA* information.	
	You can add up to 20 colleges to your FAFSA form.	
	1 0 of 20 Schools Selected View Selected Schools	
	Search by School Name Search by School Code	
	State	
	Cali × 3	
	California (CA)	
	School Name - optional	
	Q. Search	
	Previous Continue	

Signing with the FSA ID



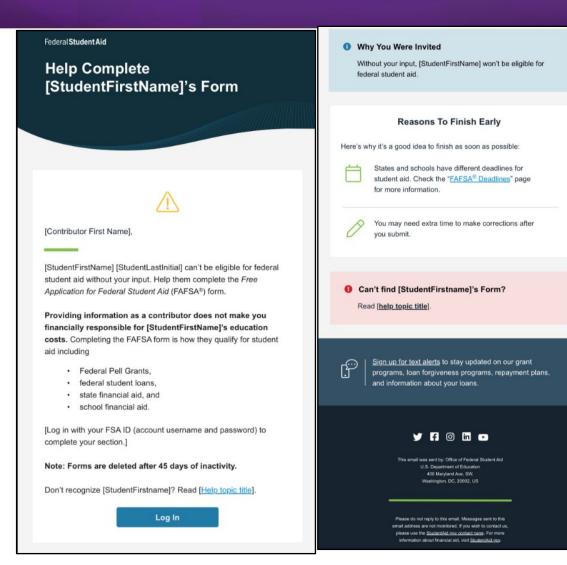
- On this page, the student
 acknowledges the terms and
 conditions of the FAFSA[®] form
 and signs their section. After
 agreeing and signing, the
 student is able to submit their
 section of the FAFSA form.
- Since parent information has not been provided, the FAFSA form is not considered complete and can not be processed yet.

Dependent Student Section Complete



Parent's Invitation Email





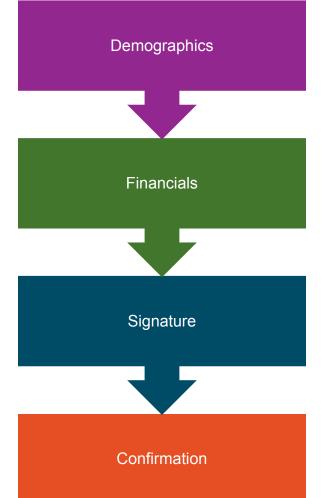
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FAFSA Steps – Parent Contributor

Following link in email invite Parent Log In

- 2. Parent Onboarding Steps
- 3. Verify Parent Identity Information
- 4. Parent Provides Consent

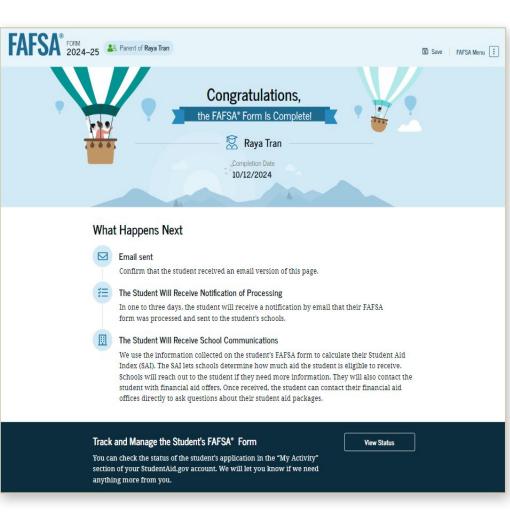
Once all required data has been provided and all sections have been signed, any contributor can submit the FAFSA form



Confirmation Page When Parent Submits the FAFSA

 Confirmation page will be emailed and is available if the student logs into: <u>StudentAid.gov</u>

> Applicants should allow or enable pop-ups from **StudentAid.gov** prior to completing the FAFSA, to ensure able to view all beneficial information.



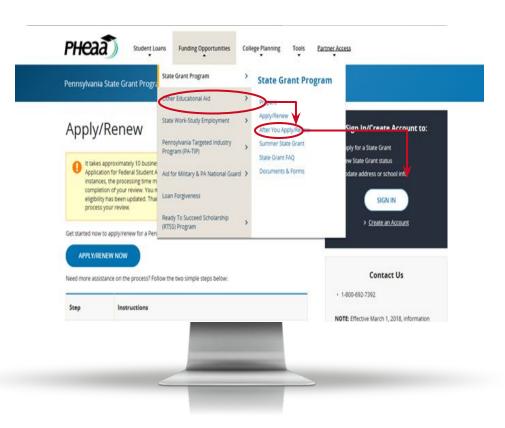
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PHEAA Account Access (SGF)

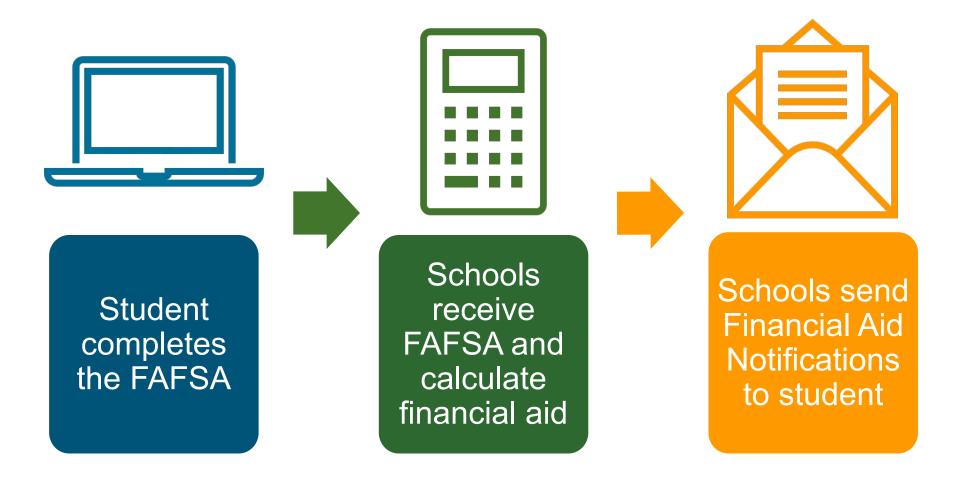
In addition to the FAFSA, first-time applicants must also complete the PA State Grant Form (SGF)

Create an account to:

- Check your PA State Grant eligibility
- Update your school of choice
- Complete State Grant Form











Information will be shared with PHEAA and all college choices.

In a few days an email will be sent to the student regarding the processing of their FAFSA and their FAFSA Submission Summary.

Students should monitor the email account provided on the FAFSA and respond to requests from Federal Student Aid, PHEAA and the colleges.

Step 4: Compare Schools' Financial Aid Notices Carefully

- Official notification from the school, there is no required standard format
- Lists the type and amount of aid to be received
- Describes what must be done to accept pr reject any aid
- Discloses rights, responsibilities and academic requirements

Bottom Line: What are your out-of-pocket costs?



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How much of the financial aid is free money?

Which awards are based on need, and which are based on merit? Are there any conditions on the free money? GPA requirement?

Will awards increase as tuition increases? Will awards change from year to year?

Will loans be needed?

How is the SAI Calculated?

- Primarily income-driven
- Major factors for dependent student:
 - Parental & student income and assets
 - Family size and number of family members in college
- A student's SAI remains the same no matter which school the student attends
- The SAI is not the amount a family is required to pay and is rarely the amount they actually pay



What School Costs Are Considered?

Schools cost of attendance includes:

- Tuition and fees
- Housing and Food
- Books and supplies
- Transportation
- Miscellaneous living expenses
- Childcare, if necessary

You can receive financial aid up to the total of the school regardless of your SAI!





Cost	\$20,000	\$30,000	\$50,000
SAI	\$ 3,000	\$ 3,000	\$ 3,000
Need	\$17,000	\$27,000	\$47,000
Free Money	\$ 6,000	\$ 8,000	\$18,000
Loans	\$ 5,500	\$ 7,000	\$ 8,000
Work-Study	\$ O	\$ 2,000	\$ 3,000
TOTAL AID	\$11,500	\$17,000	\$29,000
Gap = (Cost – Aid)	\$ 8,500	\$13,000	\$21,000
Actual Cont. = (Cost – Free \$)	\$14,000	\$22,000	\$32,000

Step 5: Be Sure You Have The Money You Need

- Have you considered annual out of pocket costs beyond the first year?
- Do you understand your actual costs and have a strategy for handling it?
- Remember What's Important: Knowing Your Return on Investment & Being a Smart Consumer!





If things change....

- Divorced or separated parents
- Stepparents
- Adoptive parents
- Foster parents
- Legal guardians
- Living with others
- Recent death or disability



LOANS



Federal Student Loans

- Available to ALL students REGARDLESS of need
- In student's name, no collateral or credit check, must sign MPN
- Interest rate is 5.50%. There is a 1.057% fee deducted from loan amount at disbursement
- No payments required while attending school & six-month grace period
- Subsidized No interest charged to student while enrolled or in grace period
- Unsubsidized Interest accrues in school and during grace period



Federal Direct Stafford Loan Borrowing Limits



Undergraduate Students			Graduate Students
Annual Limits	Dependent Students	Independent or dependent students whose parents are unable to borrow a PLUS Loan	Graduate or Professional Studies
1 st Year	\$5,500 Total No more than \$3,500 may be subsidized	\$9,500 Total No more than \$3,500 may be subsidized	
2 nd Year	\$6,500 Total No more than \$4,500 may be subsidized	\$10,500 Total No more than \$4,500 may be subsidized	\$20,500 each academic year Graduate / Professional students are no longer eligible for subsidized loans
3 rd Year and beyond	\$7,500 Total No more than \$5,500 may be subsidized	\$12,500 Total No more than \$5,500 may be subsidized	
Aggregate Limits	\$31,000 Total No more than \$23,000 may be subsidized	\$57,500 Total No more than \$23,000 may be subsidized	\$138,500 Total No more than \$65,000 may be subsidized

ONLY consider Direct PLUS or private alternative loans after looking into all other sources of financial aid.





- For parents of dependent undergraduate students
- In parent's name for student costs
- Rates set every July 1st for the life of that year's loan; fees are deducted from disbursement
 - 8.05% variable/fixed interest rate; 4.228% fees
- MUST apply each year
- Repayment begins immediately can be deferred while student is in school; Interest will continue to accrue

If denied - student is eligible for an additional \$4,000 unsubsidized loan



- From private lenders or financial institutions
- In student's name/co-signers usually required
- Can borrow up to the Cost of Attendance
- Based on credit scores and debt-to-income
- Principal can be deferred while student is in school; Interest will continue to accrue
- Terms vary by lender compare before making choices

READ THE FINE PRINT



PA's Low-Cost Way to Pay for College!

Low, Fixed Rates 3.82-7.69^{%12}

Effective as of 5/11/23

Learn more at PHEAA.org/PAForward

1) Annual Percentage Rate (APR) Calculations – The lowest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Immediate Repayment Plan and a repayment term of 60 months, monthly payments of \$183.49 a fixed periodic interest rate of 4.10%, and a total amount repaid of \$11,009.34. The borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period. The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower in this sample qualified for a 0.25% Direct Debit benefit for the entirety of the repayment period. The highest APR is based on the following assumptions: a loan of \$10,000 made in a single disbursement, a borrower who selected an Interest Only Repayment Plan and a repayment term of 180 months, monthly payments of \$64.17 for 46 months and \$93.84 for 180 months, a fixed periodic interest rate of 7.70%, and a total amount repaid of \$19,843.12. The borrower in this sample did not qualify for any interest rate discounts. These APRs are estimates and may differ from the actual rates received.

2) The provided rate range applies to Parent loans and may change based on loan type, loan term, repayment plan, and applicable discounts (not all discounts apply to all loan products). See individual loan programs for more specific information. PHEAA uses applicant credit scores to determine eligibility and interest rates. Higher credit scores may mean an applicant is offered a lower interest rate. Applicants are subject to credit qualifications, completion of an application and credit agreement, and verification of application information.

PHEAA reserves the right to discontinue all programs or benefits without prior notice.

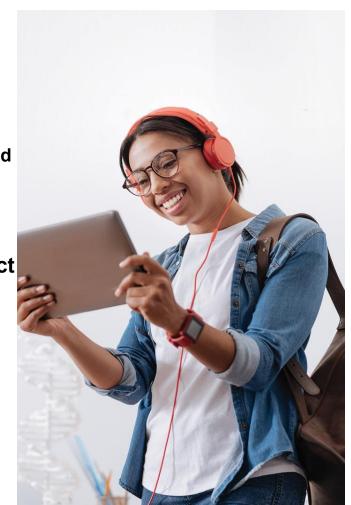
PA Forward Student Loans

Undergraduate & Graduate

- Low-cost, fixed interest rates
- Zero fees
- Borrow up to 100% certified cost of attendance including tuition, fees, room, board, books, etc. (Subject to aggregate loan limits)
 - Loans taken for a less than half-time academic period may borrow up to \$5,000
- Low minimum loan amount: \$1,500
- 0.50% interest rate reduction for graduating
- 0.25% interest rate reduction for enrolling in Direct Debit
- No pre-payment penalty
- Multiple repayment plans
- Co-signer release option

Visit PHEAA.org/PAForward today!

PA Forward Student Loans – PA's Low-Cost Way to Pay for College



Ways to Reduce the Need for Financial Aid

- Graduate on time!
- Earn college credits in high school
- 2+2 or 3+2 Strategy
- Buy/rent textbooks
- Consider commuting
- Find cheaper meal plan





Use Your Resources

- PHEAA.org
 - PHEAA toll free: 800-692-7392
- **StudentAid.gov** The one-stop shop site for financial aid information.
 - Studentaid.gov/FAFSA Direct link to the FAFSA
 - Studentaid.gov/FSA-ID Direct link to the FSA ID
 - Studentaid.gov/help-center Information center
 - Federal Student Aid Info Center: 800-433-3243
- MySmartBorrowing.org
- Collegecost.ed.gov/net-price
- Fastweb.com
- EducationPlanner.org
- YouCanDealWithlt.com

QUESTIONS?